



REDLANDS BUSINESS EXCELLENCE AWARDS 2023

FRAMEWORK



Business Results

Redlands Coast Champions

AWARD CRITERIA AND GUIDANCE

- Applicants can nominate themselves into **only ONE Category** (please find the category that is a "best fit" for your industry). *This does not apply to applicants wishing to enter People's Choice or Women in Business categories. These categories may be entered into as additional categories.
- Applicants should frame their responses on the last 12-14 months of business activity.
- Four award questions are judged to give a total score out of 100 points. Total scores will be used to determine the finalists and winners.
- Responses can be submitted through:
 - o Written Response (recommended max 500 words per question)
 - o Video Response (recommended max. 2 minutes per question)
- Additional collateral can be included with your submission. Suitable collateral includes:
 - Photos (please be mindful of image size)
 - Videos (please be mindful of file size)
 - o Testimonials (recommended max. 100 words)
 - Website information
 - Socials information



QUESTIONS

Business Information (ungraded):

- Are you a member of the Redlands Coast Chamber of Commerce?
- Does your business have a business plan, strategic plan, vision and /or mission statement? *If yes, please provide/attach a copy*
- Are you a member of any other professional organisations or associations?
- Do you employee any staff? If so, how many and in what capacity (eg: FT, PPT, Casual)?
- Describe your business, products and/or services and what problem you solve within your industry? (recommended max. 200 words)

Q1: Customer Service

- a) How do you collect feedback (either positive or negative) from your customers? What is the process your business has in place for the review and improvement of service and processes? Please attach/provide a recent testimonial from a customer that your business has received? (10 points)
- b) What recognition (either through awards, public relations, or other ways) have you/your business/team received? (10 points)

Q2: Leadership & Culture

- a) How does your business Champion the Redlands Coast as a region? (10 points)
- b) Outline the recent training you, or your team have undertaken for (or within) your business? (10 points)

O3: 4 Pillars

How has your business shown its dedication to business excellence in the following areas? What things do you/your business do, that make you a champion in these areas?

- a) Community (10 points)
- **b)** Sustainability (10 points)
- c) Economic Development (10 points)
- **d)** Country (10 points)

Q4: Business Results

What have been the key challenges within your business or industry? What have you done to overcome them? What have the results been? (20 points)